

the trenchless co.

INNOVATIVE PLUMBING SOLUTIONS

WATER • SEWERS • DRAINS

LICENSE #775703

600 Broadway, Suite C. Sacramento CA 95818
(888) DONT-DIG | www.DontDig.com

MyChoice Pricing™

Water Line
Buyer's
Guide

Multiple Options To Save Money With Trenchless Methods!



	Conventional Methods	The Trenchless Co. Methods
Cost		
Preparation	Trenching Or Drywall Repair (Often requiring heavy equipment use or subcontractors)	Small Access Holes (Not always necessary)
Restoration	Filling of Trenches or Drywall Repair	Refilling of Access Holes (If Needed)
Time (i.e. Labor Cost)	Several Days	Typically Same Day
Warranty	Standard 1 Year Limited	1 Years to Lifetime
Liability	Hazard Issues From: Underground Wires, Gas Lines, Open Pits	Not Affected
Value	Loss of Value Due To Property & Landscaping Damage	Value Added from Certificate of Completion & Transferrable Warranty



MyChoice™ is

Basic Repair

Band-aid repair to stop the leak and bring my water line back to operational.

Complete options and price outlined when I'm ready for a replacement.

Prioritized scheduling when I need it in the future.

Backed by No Leak Guarantee™.



MyChoice™ is

Trenchless Repair

Fixed and improved my water lines by replacing failing sections of my water system.

Got to choose between traditional and trenchless options.

Trenchless methods didn't cause extra damage and cost.

Strong warranty from an established company.

Backed by No Leak Guarantee™.



MyChoice™ is

Trenchless Replacement

Permanent solution for peace of mind and protection of my home.

Improved water quality and flow from new water system.

Trenchless replacement saved me time, hassle, and money.

Strong warranty from an established company.

Backed by No Leak Guarantee™.

Average Savings 40%

Common Types of Water Leaks



Wall & Ceiling Leaks
 (Interior)

Wall leaks are just what they sound like - leaks which present themselves in water pipes which run throughout the walls of your home.

Wet spots, hot spots, and discoloration of walls are common indicators prior to catastrophic failure and internal flooding.



Slab Foundation Leaks
 (Interior)

Slab leaks are leaks occurring in pipes which are under the slab foundation of a home.

Common indicators of slab leaks include hot spots on floors, discoloration or warping of flooring, wet spots on floors, as well as seepage from the foundation base.



Water Main/Ground Leaks
 (Exterior)

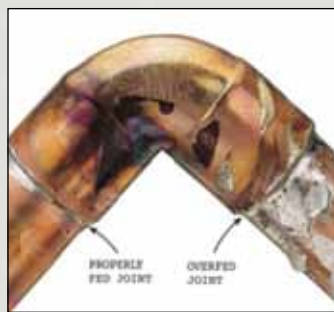
Ground leaks are leaks in the line connecting the city/county water main to your home, or within landscape irrigation systems. If left untreated, the leak can cause erosion and the catastrophic failure of the line requiring a repair or replacement.

In addition to fluctuations in your water bill, surface seepage of leaking water is the most common indicator of a ground leak.

3 Primary Causes of Leaks

Do You Know?

Water leaks aren't always obvious. Look for hot spots in your walls or floors.



Improper Joints

Joint fittings are notorious with professional plumbers as a tricky art, only mastered through experience. Joints that are improperly cleaned and sealed, commonly fail under pressurization and lead to significant damage.



Corrosion

Within 15-20 years corrosion will reduce the capacity of pipes by as much as 70%. As metals are leached from the pipe system, the walls of the pipe are eaten away. Eventually the structural integrity of the line fails leading to pinhole leaks and burst pipes.



Freezing/Burst Pipes

During cold nights, standing water can freeze in the lines of your home - this is especially true for water lines that are exposed to outside air. Water expands as it freezes, causing strain on the walls of the pipe until they burst.

Water Repair Process & Options

Step 1: Pinpoint The Leak & Diagnose The Cause



Free Technician Diagnosis

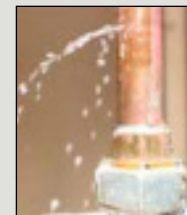
Our technicians come to your home - free of charge - and evaluate the issue. We will either prepare multiple options for a repair or schedule a leak detection if the location of the leak is hard to pinpoint.



Leak Detection (If Needed)

Water can travel inside of the structure before showing obvious signs. In these scenarios, we will use electronic leak detection equipment to pinpoint the leak to avoid exploratory demolition of your structure to repair the leak.

Step 2: Get Multiple Options To Solve The Issue



Spot Repairs & Re-routes (Interior/Exterior)

Spot repairs & re-routes can be a cost effective repair method when the lines are otherwise in good condition. By first using electronic leak detection methods, we evaluate the possibility of a spot repair or reroute.



Epoxy Pipe Rehabilitation (Interior)

The Trenchless Co.'s epoxy pipe restoration method repairs and renews corroded or leaking water pipes. By lining your existing pipes with a National Sanitary Foundation (NSF) approved coating, you avoid the destruction to your home caused by conventional interior pipe repairs.



Re-piping (Interior)

Option for aged water pipe systems that are in danger of multiple-points-of-failure, suffering from low water pressure, or if re-piping is a more cost effective solution than epoxy pipe rehabilitation. Plastic Pex or copper re-piping not only eliminates current issues, but helps prevent them in the future by upgrading your drinking water system.



Directional Drilling (Exterior)

Why go through the expense and hassle of fixing failing water mains when you can install a new water main with trenchless methods? Skip the cost and hassle of digging with our GPS guided underground boring techniques.



Focus On The Issue With A Spot Repair or Reroute



Save Failing Pipes Without Damage To Your Property

What Are The Benefits of a Leak Detection & Spot Repair

Affordable Option For Isolated Leaks

Cost effective option when:

- The issue is isolated in a small section of line
- The condition of the line is otherwise good

Leak Detection For Pinpoint Accuracy

For leaks without an obvious source we use electronic leak detection methods to avoid exploratory damage that comes with conventional repair techniques.

No Need To Hire A Concrete Contractor

While some companies don't include the cost of repairing damage to gain access to the leak, we bring the floor to finish-ready condition as part of our price.

1 Year Warranty

All parts and labor for the section that has been repaired, backed by our No Leak Guarantee™

What Are The Benefits of a Re-route?

Avoid Multiple Points Of Failure

Re-route around lines that may have multiple points of failure for a more cost effective and permanent solution.

Option When Restoration Isn't Possible

When full pipe restoration isn't possible, re-routes are a great alternative when faced with leaking water lines or slab leaks.

Re-route Instead of Remodel

Abandon the line instead of needing to jackhammer floors, damage carpeting, and destroy flooring.

No Need To Hire A Drywall Contractor

By avoiding a spot repair, you will also skip the expense and hassle of hiring sub contractors after the job is done. We bring your walls to paint-ready condition as part of our price.

5 Year Warranty

We back all parts and labor with our No Leak Guarantee™ for 5 years - however - the real life expectancy is usually estimated to be 30 years or more.

"Great company and quality work. I had to get quotes from a few plumbers to fix a hot line slab leak going to our kitchen. I just happened to be referred to them and needed to have a reroute done. They seemed to care as much about cleaning up afterwards and patching the walls as to the plumbing they did about the plumbing job."

- Daniel R.

Why Choose Pipe Restoration?

No Destruction - Less Disruption

Destruction of your home is unnecessary with in-place restoration. There is no need to have your home encased in plastic sheeting for weeks - most jobs are completed in less than three days.

Cost Savings

Epoxy restoration typically costs 40% less than conventional water pipe repair. A short installation time with no need for reconstruction expense - means less cost to you.

Health & Safety

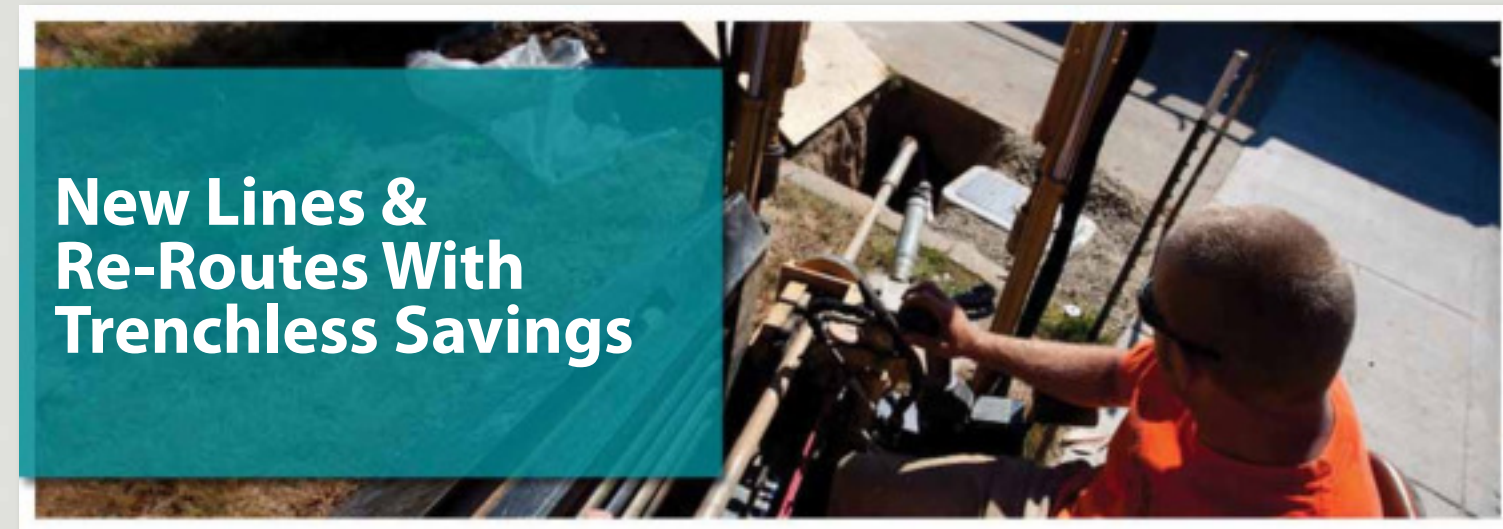
Our pipe restoration process is NSF-approved and ensures that water used for drinking, cooking, and bathing no longer come in contact with heavy metals/lead contaminants.

10 Year Warranty

The real life expectancy of epoxy pipe coatings is unknown, but it is usually estimated to be 30-50 years or more. Warranties backed by our No Leak Guarantee™.

"It's devastating to learn you have a leak in hot water pipe UNDER the slab in the middle of the kitchen. Everything about our experiences with The Trenchless Co. was way better than I could have hoped. The Trenchless Co. came very soon and very clearly explained the technique which could allow them to access the pipes with minimal invasion and inject an epoxy liner. Costly yes, but about 1/4 what I had feared otherwise."

- Mary G.



Benefits of Re-piping

Modernizes Your Drinking Water Pipes

Pex pipe is not only quicker and cheaper to install, but also doesn't have the natural corrosive properties of metal pipe.

Improves Water Quality

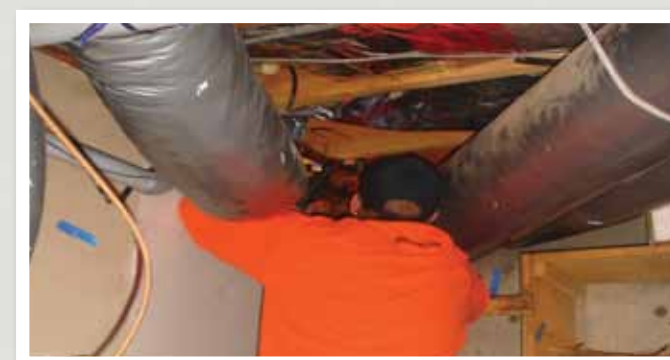
By upgrading to plastic pipe you can not only avoid the repair issues that come with metal pipes, but also enjoy cleaner water.

Improves Water Pressure

Sediment reduces water pressure. With non-corrosive pipe material your water system will flow smoother.

5 Year Warranty

We back all parts and labor with our No Leak Guarantee™ for 5 years - however - the real life expectancy is usually estimated to be 30 years or more.



Why Choose Directional Drilling For New Water Mains & Re-Routes?

Saves Money

A significant portion of the cost of a new line goes into digging and putting back excavated material. Tap into significant cost savings and skip the damage and mess that comes with conventional methods used to establish new lines or replace existing lines.

Saves Time

Drilling not only saves money, but it also creates a significant time savings. Without trenches to dig or material to put back, the completion time on projects using drilling is significantly less when compared to conventional methods.

Lifetime Warranty

We are so confident in our high-grade seamless HDPE pipe that we back it with with a lifetime warranty (*Transferrable to new owners for 20 years*). All of our warranties are backed with our No Leak Guarantee™.



"These guys are truly great and do an honest job. Happy to recommend them to anyone. I had them replace my main sewage line a few years ago. Today they came out and did an inspection and found another issue most likely related to the pipes under the house. Didn't charge for that and gave great advice. What can I say? Too glad to have honest service. Awesome! Thanks!"

- Will G.

"We have had The Trenchless Company come out to both our business and residence for underground work. They came out to both places as scheduled (one of which was a directional drill), were quick, clean and efficient. I would definitely recommend the Trenchless Company for both commercial and residential applications - we will definitely use them again."

- Annabell C.

Surgical Techniques Require Specialists

Going to a Plumbing/HVAC or Rooter Company for a water repair or replacement is like going to your family doctor for a major surgical procedure.

The impact of the technological age on the plumbing industry has provided increased options and more cost effective solutions for water repairs or replacements. However, these cost saving options require unique technical skills and expertise only found with specially trained technicians.

As a 3rd generation plumber, our company owner Max Greenberg discovered trenchless technology shortly after it's invention in 1998. Since opening The Trenchless Co. in 2000, Max has brought together what are now the most experienced trenchless experts in Northern California. Our dedicated trenchless installation crews perform thousands of repairs every year for residential, commercial, industrial, and municipal clients.

Because this is what we do, we not only have the most experienced crews, but we also provide a range of trenchless options that Plumbing/HVAC and Rooter Companies can't offer.

You can trust that The Trenchless Co. is dedicated to solving your issues permanently and with the best possible options currently available.

THE TRENCHLESS CO. PLEDGE

100% Customer Satisfaction

Customer service isn't a department in our company, it is the standard we measure ourselves upon. This is not only reflected by our A+ BBB rating, top customer reviews and ratings online - but most importantly - it is reflected in the attitude we bring to every job.

Expert Advice

The tools don't make the craftsman. As specialists in our field who have used trenchless methods since their invention in 1998. We have the experience and know-how to make sure your solution is delivered right. Invest wisely with a company that isn't learning the science and art of underground pipe repair on your dime.

Multiple Trenchless Options

To a hammer, every problem is a nail. Since this is our specialty, our MyChoice Pricing™ options bring together multiple trenchless technologies to find the right solution that meets your budget.

3rd Generation Local Reliability

Warranties are only as good as the company that backs them. As a company founded by a 3rd generation local plumber - that has had an accomplished track record since 2000 - you can rest assured that if you need us, we will be there to honor our No Leak Guarantee™

CONSUMER TIP:

Resources To Check Before Hiring A Contractor

Check to make sure that they are currently licensed and that they have up-to-date Worker's Compensation Insurance. *(If not, you will be personally liable for any accidents.)*

Go to:
www.cslb.ca.gov

(Click On "Check License" and type in the Business Name or License Number to do a records search.)

Check the Better Business Bureau website to make sure that the company has a good complaint resolution history.

Go to:
Necal.BBB.org/Find-Business-Reviews

Read reviews from other customers on Yelp, Google, and Angie's list for authoritative reviews from a 3rd party.

Go to:
www.yelp.com
www.angieslist.com



Questions? Need Advice?

Call Your Technician

or call our office at:

888-DONT-DIG

(Live Staff Available 24/7)

Do You Know?

Sewer & Water Mains are usually installed next to each other and have about the same life expectancy.

Replacing both can **cut cost by as much as 60%** when done at the same time!

Trenchless Options & Cost Savings For Sewer Line Repair!



Hydrojetting

Hydrojet cleaning uses high pressure water jets to scour the inside of the line to remove grease buildup and even tree roots for a longer lasting effect.



Spot Repair

The spot repair process - either with conventional or trenchless methods - for sewer issues are contained within a relatively small section of the line.



Pipe Lining Method

The process can be applied to completely replace the line or part of the line - all without the expense and damage of conventional trenching methods.



Pipe Bursting Method

Pipe Bursting - like pipe lining - is another method used to produce a permanent solution for sewer backups. Pipe bursting sewer replacements come with a lifetime warranty.