

the trenchless co.

INNOVATIVE PLUMBING SOLUTIONS

WATER • SEWERS • DRAINS

LICENSE #775703

600 Broadway, Suite C. Sacramento CA 95818
(888) DONT-DIG | www.DontDig.com

MyChoice Pricing™

Sewer Line
Buyer's
Guide

Multiple Options To Save Money With Trenchless Methods!



	Conventional Methods	The Trenchless Co. Methods
Cost		
Preparation	Trenching Of Full Run (Often requiring heavy equipment use)	Small Access Holes (Not always necessary)
Restoration	Filling of Trenches	Refilling of Access Holes (If Needed)
Time (i.e. Labor Cost)	Several Days	Typically Same Day
Warranty	Standard 1 Year Limited	3 Years to Lifetime
Liability	Hazard Issues From: Underground Wires, Gas Lines, Open Pits	Not Affected
Value	Loss of Value Due To Property & Landscaping Damage	Value Added from Certificate of Completion & Transferrable Warranty



MyChoice™ is **Advanced Maintenance**

Maintenance options that are longer lasting than common roofer service.

Complete options and price outlined when I'm ready for repairs.

Prioritized scheduling when I need it in the future.

Backed by No Clog Guarantee™.



MyChoice™ is **Trenchless Repair**

Cost me 40% less than traditional methods.

Only had to pay to fix the section of line that needed repair.

Trenchless methods didn't cause extra damage to my home.

Backed by No Clog Guarantee™.



MyChoice™ is **Trenchless Replacement**

Seamless sewer line for a permanent solution.

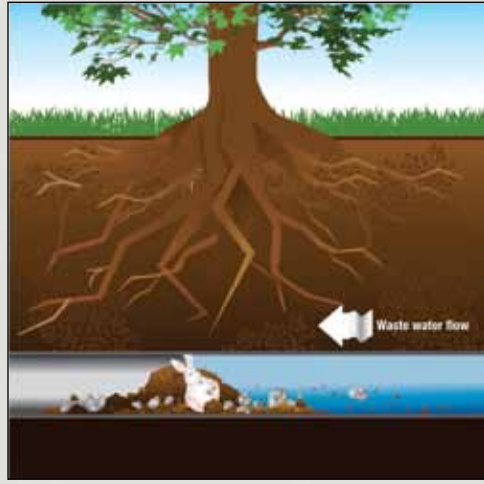
10 Year to Lifetime Warranty.

Saved 40% since the replacement was done using Trenchless Methods.

Backed by No Clog Guarantee™.

Average Savings 40%

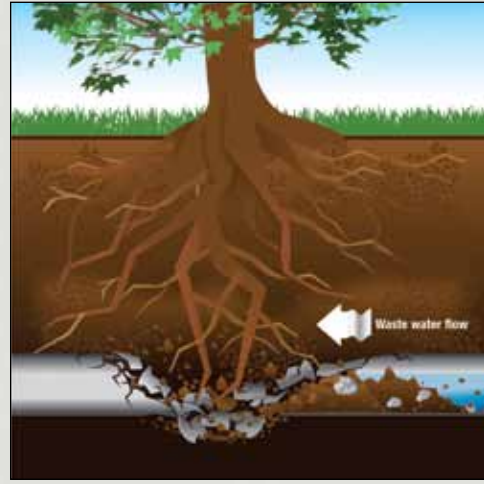
Common Causes Of Sewer Issues



Foreign Objects

Residential sewer lines are typically 3" and 4" in diameter. Household items that enter the sewer line can therefore become an obstruction, causing a backup.

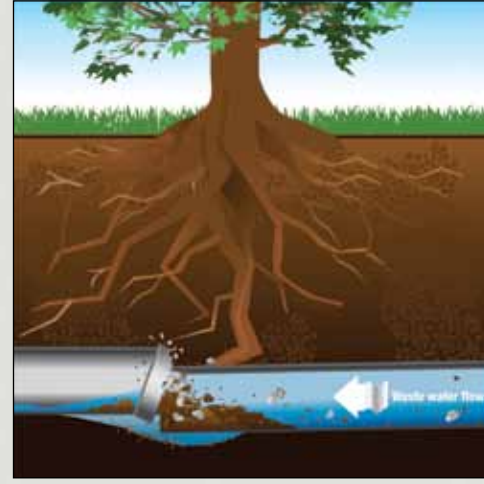
Foreign object obstructions are much less common in larger diameter commercial sewer lines - though it does occur.



Roots In The Sewer Line

Roots grow into your sewer line - through joints, cracks, or breaks - seeking plentiful moisture. This eventually causes backups.

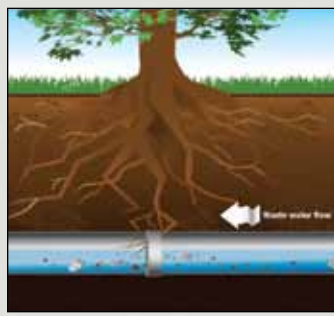
As time goes on these roots grow into your sewer line which weakens the structure of the sewer pipe and eventually leading to a catastrophic failure.



Sewer Bellies & Offsets

Leaks in sewer lines can develop due to misaligned joints or structural weakening due to tree roots, eventually leading to the erosion of the soil under and around the pipe.

Erosion under and around the pipe eventually leads to catastrophic failure of the line and results in symptoms that are similar to a clog.



Stage 1: Early

Roots find their way into a joint in the sewer line and start to grow. At this stage, it can be hard to tell that there is an issue with the line without video inspection.



Stage 2: Advanced

Solid waste is caught up in the root ball leading to backups and clogs. If Stage 2 roots have progressed far enough, they cannot be cleared by mechanical rooters and will need advanced technology - such as hydrojetting.



Stage 3: Collapse

The integrity of the pipe is weakened and eventually gives way to the weight of the soil above the line. Once the issue has progressed to structural failure, replacement is the only option to restore flow.

Do You Know?

Once sewer failure has reached Stage 3, the only methods that can be used are the more costly options.

Sewer Repair Process & Options

Step 1: Get Your Sewer Flowing & Diagnose The Cause



Rooter & Drain Cleaning

Getting your waste water flowing again is the first priority. While roofer service is only a temporary fix aimed at the symptom - not the cause - our technicians will clear the line (if necessary) in order to get waste water flowing and prepare the line for video inspection.



Video Camera Inspection

After the line has been cleared so that it is visible, the next critical step is to visually inspect the entire length of the sewer line with a video camera inspection. With a visual inspection, our technicians can then accurately diagnose the situation and come up with options to solve your issue at a price you can afford.

Step 2: Get Multiple Options To Solve The Issue



Hydrojetting (Advanced Maintenance)

Hydrojetting is a more permanent solution than roofer service. Instead of punching a hole through a blockage to get waste water flowing, hydrojet cleaning uses high pressure water jets to scour the inside of the line to remove grease buildup and even tree roots for a longer lasting effect.



Spot Repair - 3 to 10 Year Warranty**

The spot repair process - either with conventional or trenchless methods - can be an appropriate option when sewer issues are contained within a relatively small section of the line. Get a surgical solution with the durability and effectiveness of trenchless methods.



Pipe Lining Method (CIPP) - 10 Year Warranty*

Pipe lining is a process of creating a new seamless plastic pipe within the old pipe. The process can be applied to completely replace the line or for spot repairs of problem sections - all without the expense and damage of conventional trenching methods. Because the new pipe is seamless high grade epoxy, weak joints are eliminated leading to a permanent solution.



Pipe Bursting Method - Lifetime Warranty*

Pipe Bursting - like pipe lining - is another method used to produce a permanent solution for sewer backups. A pipe bursting head is hydraulically pulled underground to simultaneously break apart the old pipe (even cast iron) while pulling into place a new seamless HDPE pipe. Pipe bursting sewer replacements come with a lifetime warranty.

* Warranty applies to pipeline. Other materials and labor warrantied for 5 Years.
+ 3 Year Warranty for Conventional Spot Repair, 10 Year Warranty for Trenchless Spot Repair



What Are The Benefits of Conventional Sewer Replacement?

Method of Last Resort

Can be applied in rare circumstances where trenchless methods cannot be applied.

Solution For Grade/Belly Issues

Conventional Sewer Replacement is used for extreme sewer issues that cannot be solved using trenchless methods.

Sometimes The Lowest Cost Option

We evaluate the cost of conventional methods along with trenchless methods to catch the **rare circumstance** when conventional methods are more cost effective.

What Are The Drawbacks of Conventional Sewer Replacement?

Expensive Excavation

Longer Projects & Increased Labor Cost

Collateral Damage & Repair Costs

Increased Risk (i.e. Damage To Other Utilities)



What Are The Benefits of Conventional Spot Repair

Affordable Option For Isolated Issues Without Obstructions

Cost effective option when:

- The issue is isolated in a small section of line
- The condition of the line is otherwise good
- There aren't any obstructions to above ground access (ex: Concrete, landscaping, driveways, additions)

3 Year Warranty

We warranty our conventional spot repairs for 3 Years and back them with our No Clog Guarantee™.



What Are The Benefits of Trenchless Spot Repair

Affordable Option For Isolated Issues With Obstructions

Offers the ability to spot repair, even if there is above ground obstructions.

Offers Strength of New Pipes

Meets or exceeds ASTM D790 Standards as a stand alone pipe, and has a 50 Year Life Expectancy.

10 Year Warranty

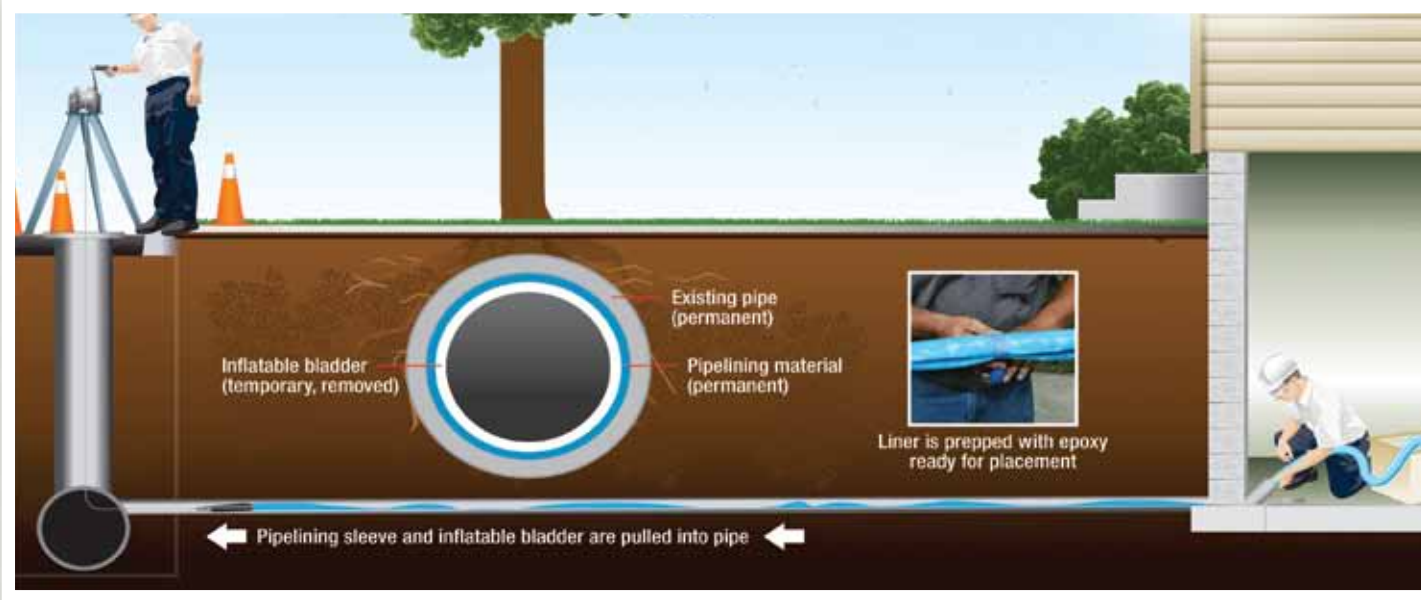
We warranty our pipe liners for 10 Years and back them with our No Clog Guarantee™.

"Just called Trenchless again. One of the highest quality work and lowest price combo I can find. Staff very clean in the home and techs friendly. I would reccomend them over any other service."

- Shane S.

"... quickly found and fixed a problem that existed for over 10 years in chronic back ups, a problem that several other plumbers did not find. We are all very happy The Trenchless Co. showed up at our door. Friendly and professional service. The Trenchless Company will get our repeat business."

- Michael



What Are The Benefits Of Trenchless Pipe Lining?

Prevents Root Intrusion and Stops Leaks

Cured-in-place epoxy lining molds to the host pipe, creating a seamless pipe within a pipe.

No Digging or Destruction

You can tear up your floors, lawn and more, but why would you if you don't have to?

Offers Strength of New Pipes

Meets or exceeds ASTM D790 Standards as a stand alone pipe and has a 50 Year Life Expectancy.

Cost Effective Alternative

The Trenchless Co's proven trenchless technology process restores drain lines to better-than-new condition.

10 Year Warranty

We warranty our pipe liners for 10 Years (50 year actual life expectancy) and back them with our No Clog Guarantee™.



What Are The Benefits Of Trenchless Pipe Bursting?

Not Just New, Better Than New

Get a seamless pipe made of high grade modern materials that eliminate future worry.

Saves Time And Destruction

You skip a week of excavation equipment at your home, piles of dirt in your yard, and subcontractor haggling to fix the damage.

Costs 40% Less Than Conventional Methods

Shorter project times, lower labor costs, no repairs for damage and destruction after excavation - significant savings!

Lifetime Warranty

We are so confident in our high-grade seamless HDPE pipe that we back it with with a lifetime warranty (Transferable to new owners for 20 years). All of our warranties are backed with our No Clog Guarantee™.



"My lines were seriously backed up, and I need a professional Plumbing company to take care of the problem. The Trenchless Company was that company. My tech was punctual, neat, extremely professional, courteous, and one of the hardest working technicians that I have had the honor of hiring. Our Technician made sure to go above, and beyond greatness, in the same fashion of every successful businessman. Great company, and will be a repeat customer for any plumbing needs."

- Patrick O.

"Over the past year, I had to have a plumber come out a couple times to flush roots in my sewer line. Trenchless did an amazing job! They did their magic on the sewer line (it had roots in the line and it was broken), replaced about 30 feet of conventional plumbing and did a minor fix on some bathroom connections for me. They arrived at 8:30, gone by 2:00. All fixed! Pricing was within the range expected. It was very fair! The process from beginning to end was professional and friendly. I would definitely recommend them!"

- Holly J.

Surgical Techniques Require Specialists

Going to a Plumbing/HVAC or Rooter Company for a sewer repair is like going to your family doctor for a major surgical procedure.

The impact of the technological age on the plumbing industry has provided increased options and more cost effective solutions for sewer repairs. However, these cost saving options require unique technical skills and expertise only found with specially trained technicians.

As a 3rd generation plumber, our company owner Max Greenberg discovered trenchless technology shortly after it's invention in 1998. Since opening The Trenchless Co. in 2000, Max has brought together what are now the most experienced trenchless experts in Northern California. Our dedicated trenchless installation crews perform thousands of repairs every year for residential, commercial, industrial, and municipal clients.

Because this is what we do, we not only have the most experienced crews, but we also provide a range of trenchless options that Plumbing/HVAC and Rooter Companies can't offer.

You can trust that The Trenchless Co. is dedicated to solving your issues permanently and with the best possible options currently available.

THE TRENCHLESS CO. PLEDGE

100% Customer Satisfaction

Customer service isn't a department in our company, it is the standard we measure ourselves upon. This is not only reflected by our A+ BBB rating, top customer reviews and ratings online - but most importantly - it is reflected in the attitude we bring to every job.

Expert Advice

The tools don't make the craftsman. As specialists in our field who have used trenchless methods since their invention in 1998. We have the experience and know-how to make sure your solution is delivered right. Invest wisely with a company that isn't learning the science and art of underground pipe repair on your dime.

Multiple Trenchless Options

To a hammer, every problem is a nail. Since this is our specialty, our MyChoice Pricing™ options bring together multiple trenchless technologies to find the right solution that meets your budget.

3rd Generation Local Reliability

Warranties are only as good as the company that backs them. As a company founded by a 3rd generation local plumber - that has had an accomplished track record since 2000 - you can rest assured that if you need us, we will be there to honor our No Clog Guarantee™

CONSUMER TIP:

Resources To Check Before Hiring A Contractor

Check to make sure that they are currently licensed and that they have up-to-date Worker's Compensation Insurance. *(If not, you will be personally liable for any accidents.)*

Go to:
www.cslb.ca.gov

(Click On "Check License" and type in the Business Name or License Number to do a records search.)

Check the Better Business Bureau website to make sure that the company has a good complaint resolution history.

Go to:
Necal.BBB.org/Find-Business-Reviews

Read reviews from other customers on Yelp, Google, and Angie's list for authoritative reviews from a 3rd party.

Go to:
www.yelp.com
www.angieslist.com



Questions? Need Advice?

Call Your Technician

or call our office at:

888-DONT-DIG

(Live Staff Available 24/7)

Do You Know?

Sewer & Water Mains are usually installed next to each other and have about the same life expectancy.

Replacing both can **cut cost by as much as 60%** when done at the same time!

Trenchless Options & Cost Savings For Water Line Repair!



Spot Repairs & Re-routes

Leak detection and surgical repairs without exploratory damage to your home or landscaping.



Epoxy Pipe Rehabilitation

The Trenchless Co's epoxy pipe restoration method repairs and renews corroded water pipe systems.



Re-piping

Option for aged water pipe systems that are in danger of multiple-points-of-failure.



Directional Drilling

Why go through the expense and hassle when you can install a new water main using trenchless methods?